

# MOUSTAPHA THIAM

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## Education

### Université du Québec à Montréal (UQÀM)

Ph.D. in Economics, 2027 (expected). Advisor: Charles Séguin.

### INRAE (UMR SMART), Rennes, France

Visiting Scholar, 2024.

### Université Paris Nanterre, France

M.A. in Analysis and Economic Policy, 2021.

### Université Cheikh Anta Diop, Dakar, Senegal

B.Sc. in Economics and Management Sciences, 2019.

## Fields

*Primary:* Environmental Economics; Agricultural Economics.

*Secondary:* Climate Change and Adaptation; Policy Evaluation.

## Job Market Paper

### Heat Stress, Damage Control, and Structural Maladaptation

I study why on-farm adaptation fails to offset the yield losses from extreme heat, using four major crops in Quebec over 1991–2022. Embedding a damage-control production technology in a model of phase-specific climate risk, I derive five predictions — defensive intensification, frontier disengagement, incomplete adaptation, cost escalation, and structural maladaptation — and test each on a thirty-two-year regional yield panel and three waves of a farm-level input survey. Input responses are sharply heterogeneous: cold crops intensify pesticide and fertilizer use, while soybeans disengage from variable-input markets as biological nitrogen demand collapses under reproductive heat stress, and unit production costs rise for every crop. The central result concerns barley — the only crop whose pest-pressure window differs from its yield-damage window: barley alone exhibits a significant negative interaction between yield-relevant heat stress and pesticide expenditure, implying that defensive investment is calibrated to the wrong agronomic threat — a structural maladaptation that persists even under fully rational, immediate behavioral adjustment.

## Working Papers

### Do Pesticide-Reduction Policies Work? Endogenous Adoption and Instrument Choice in a New Cross-Country Panel.

Using a new hand-validated database of national plans, quantitative targets, IPM programmes, and taxes for 45 OECD and major agricultural economies (1990–2023), I show that the apparent success of information-based instruments is largely an artifact of selection: IPM's large raw effect collapses to zero once country-specific trends are allowed, and plans and targets have precisely-estimated null effects. Only the rarely-used tax robustly cuts use; consumption-footprint and bilateral-sourcing tests find no large trade leakage.

### Pesticide Taxation and the Transition to Organic Agriculture: A Computable General Equilibrium Analysis for Quebec. *with Charles Séguin.*

We build a computable general equilibrium model of Quebec agriculture with conventional and organic farming as distinct technologies, parameters estimated from farm-level microdata. An 80% pesticide tax is needed to meet Quebec's 12% reduction target (elasticity  $-0.16$ ). The revenue-recycling rule, not the tax itself, drives the outcome: directing revenues to organic farmers expands organic acreage by 19.3%, versus 3.55% (government retention) and 2.8% (household compensation). A competitiveness-adjusted border tax cuts import leakage by 5–8 points.

**Do Prescription Mandates Reduce Pesticide Risk? Evidence from Quebec’s 2018 Agronomic Reform.** *with Komla Avoumatsodo, Isambert Leunga Noukwé, and Charles Séguin.*

We exploit Quebec’s 2018 agronomic-prescription requirement as a natural experiment. Using compound-level data (1992–2022) with difference-in-differences, slope-break, and synthetic-control methods, we find the reform reallocated pesticide demand rather than reducing it: it accelerated atrazine’s exit ( $\approx 39\%$  per year faster than trend), had no detectable effect on neonicotinoids — its primary target — and coincided with a sharp rise in unregulated diamide insecticides, leaving the within-panel risk-weighted causal effect near zero.

**Exit Dynamics from Organic Certification in Quebec.** *with Komla Avoumatsodo. Revise and Resubmit, Canadian Journal of Agricultural Economics.*

In Quebec, organic-certification exits stayed high (5–7% per year, 2021–2025) while entries fell from 10.8% to 3.4%; by 2025 exits exceeded entries for the first time on record. We document three life-cycle facts — an inverted-U exit hazard peaking in year three, more than half of exits within five years, and lower risk for multi-category producers — and a calibrated dynamic model with heterogeneous time preferences and pest shocks reproduces them. An 80% pesticide tax raises ten-year survival from 81% to 89%.

**Honors & Awards**

ESG-UQAM Pedagogy Award, 2024 and 2025.

**Teaching**

**Lecturer** — Macroeconomic Analysis (ECO2400), 2024–2025.

**Teaching Assistant** — Econometric Foundations of Finance (ECO8600, graduate); Macroeconomic Analysis (ECO3023); Methods of Economic Analysis I & III (ECO1273, ECO3273), 2022–2024.

**Conference Presentations**

Canadian Economics Association (CEA) Annual Meeting; CEA Ph.D. and Early Career Workshop, 2026.

Société canadienne de science économique (SCSE), 63rd–65th Congresses, 2023–2025.

RQRAD Annual Congress, 2024–2026.

Graduate Student Symposium, ESG-UQAM, 2024.

Doctoral Seminar, Université du Québec à Montréal, 2023.

**Service**

President, Graduate Student Association in Economics (AECSE), UQÀM, 2023–2024.

**Skills & Languages**

GAMS, MATLAB, R, L<sup>A</sup>T<sub>E</sub>X; Social Accounting Matrix, GTAP.

French (native), English (fluent). Citizenship: Senegal.

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**References**

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